



HERE BE DRAGONS

Business Affairs

This position is responsible for developing and managing business and legal affairs relating to New Media filmmaking and general entertainment matters for Here Be Dragons LLC, a Virtual Reality production studio with offices in California, New York, and London. The chosen candidate will be based in the Hollywood office and will advise and support senior executives and department heads (Head of Production, Head of Post Production, Head of Camera) on business, legal, litigation and rights-related matters. Qualified candidates must possess a strong legal/drafting background, strong negotiating skills, relentless attention to detail, positive attitude, strong interpersonal skills, enthusiasm for the job and completion of tasks, and flexibility.

Duties and Responsibilities

- Help strategize on all business affairs matters for development, production, post production, sales, and service of all entertainment and business endeavors of a New Media Company.
- Manage an internal database of contractual rights and obligations
- Negotiate and draft talent agreements, producer agreements, rights agreements and other agreements in connection with Development, Production and Post Production
- Negotiate above and below the line guild issues with HOP
- Create and administer legal processes and best practices for the company
- Work with outside counsel handling production legal, litigation, copyright and trademark, music, and rights and clearance matters

Important Requirements

- JD required
- Minimum 6-8 years of business and legal affairs experience at a studio, independent production company and/or law firm
- Excellent references and academic credentials
- Excellent written, verbal, and interpersonal communication skills
- Well established relationships within the entertainment, business affairs, and legal communities
- Ability to prioritize and manage time, with exceptional organizational skills
- Strong analytical skills
- Ability to build effective working relationships within and outside the company

Please email a cover letter and resume to careers@dragons.org.